



Melinda K. Woods Biography

Melinda K. Woods is an executive leader in multiple growth stage technology and lifestyle organizations. As CEO and founder of Excellence-as-a-Service (EaaS) Consulting, Melinda cultivates business pathways, technology solutions, operational models for emerging technology, digital transformation strategy for companies. Melinda leverages extensive technology and business expertise to propel companies through start up and growth stages overseeing business structure, development, and production of new capabilities. As CEO and founder of MentalMassage, LLC, Melinda provides self-care services for women in leadership using partnerships with mental health and wellness professionals, while currently serving at the executive staff level of Eccalon, LLC where she has been the Director of Industry, Innovation & Analysis for over three years. She directly oversees several programs in support of the staff of the Secretary of Defense supplying innovative products and services in manufacturing and supply chain management, strategy and analysis, cybersecurity, automation, and artificial intelligence applications. Melinda also serves on the board of advisors for the National Institute for Innovation and Technology and Overweb Council overseeing Web 4 industry creation.

Prior to joining Eccalon, Melinda served as the Office of Secretary of Defense Industrial Policy principal advisor on strategy and integration. She was responsible for reviewing and reporting on critical defense technologies, developing pathways for small- and medium-sized companies in the industrial base, and supporting the development of integrated strategies in the DoD. Melinda was also Director of the Defense Production Act (DPA) Title III Office, where she standardized \$300M in operations while overseeing the unique Presidential authority to mitigate domestic industrial base shortfalls. She previously served as a senior-level technical advisor on export licenses for electronics and information

technology. Additionally, Melinda held several positions at the Defense Intelligence Agency, including managing a team of analysts while deployed during Operation Iraqi Freedom where she received the civilian commendation award.

Prior to nearly 14 years of public sector roles, Melinda managed product R&D, reliability, and quality teams in the commercial semiconductor and telecommunications sectors at Motorola and Freescale Semiconductor. Melinda was competitively selected as a fellow for Intel Corporation, Nortel Networks in Paris, France, and Motorola Semiconductor Product Sector early in her career where she quickly advanced to earn accolades and top performer designations. Melinda holds bachelor's and master's degrees with academic distinctions in electrical engineering from the University of Michigan and the Georgia Institute of Technology, respectively, and an MBA from the University of Virginia Darden School of Business.

Melinda and her son Kodi live in Washington, DC and enjoy lively activities like hiking, kickboxing, and traveling around the world.