

Forum: Analysis and Recommendations of Project Puerto Rico 2025

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LONG TERM FINANCIAL MANAGEMENT & INVESTOR RELATIONS



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### Forum: Analysis and Recommendations of Project Puerto Rico 2025

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## Forum: Analysis and Recommendations of Project Puerto Rico 2025—10 Years After

- Project "Puerto Rico 2025" served as a good, long-term strategic plan for future planning, with solid and necessary goals
- One of the important elements of the plan required "a fiscal policy that facilitates & encourages productivity, income generation and savings"
- Since the report's original publication, that goal element has not come close to being achieved—without government commitment, the goal can only depend on the private sector
- Fiscal Policy since 2005 is determined day-to day, not with long-range goals as a priority





#### Long-Term Financial Planning For Puerto Rico is Non-Existent

- Annual operating deficits for over 10 years
- No long-term vision—budgets don't plan beyond a single year
- Political fixation on being elected/re-elected dominates policy discussion
- "How Can You Realistically Think About the Future 20 Years from Now, When You Can't Think Beyond the Current Budget or Next Election?"





## THE 12 HABITS OF SUCCESSFUL LOCAL GOVERNMENT FINANCIAL MANAGEMENT



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#### Best Financial Management Practices for Governmental Issuers

- Fund balance reserve policy/working capital reserves
- Multiyear financial forecasting
- Monthly or quarterly financial reporting and monitoring
- Contingency planning policies
- Policies regarding nonrecurring revenue
- Debt affordability reviews and policies
- Superior debt disclosure practices
- Pay-as-you-go capital funding policies
- Rapid debt retirement policies (greater than 65% in 10 years)
- Five-year capital improvement plan integrating operating costs of new facilities
- Financial reporting awards
- Budgeting awards



## HOW DOES PUERTO RICO MEASURE AGAINST THESE BEST PRACTICES OF FINANCIAL MANAGEMENT??

- PASSING GRADE: 35 OUT OF 120
  - EXCELLENCE: 65 OUT OF 120

 PUERTO RICO FINANCIAL MANAGEMENT GRADE:

## **ZERO**



# PROTECTING P.R.'S FISCAL HEALTH



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- VITAMINS?
- CHICKEN SOUP?
- STRONG ANTIBIOTICS?
- MAJOR SURGERY?



#### **LONG-TERM BUDGETING**

BASIC ELEMENTS OF A MULTI-YEAR FINANCIAL PLAN			
VITAMINS	PREVENTATIVE	ADHERE TO MOST ELEMENTS OF BEST FINANCIAL MANAGEMENT PRACTICES	NYC, STATE OF MARYLAND
"CHICKEN SOUP"	ANTICIPATORY	HAVING FACED OCCASIONAL ECONOMIC /FINANCIAL STRESS "HEAD IT OFF	PITTSBURGH, PA; BALTIMORE
		BEFORE IT BECOMES A CRISIS	MARYLAND
STRONG ANTI-BIOTICS	CURATIVE	FORMAL PLANS AND TIMETABLES ARE NECESSARY; ALTERNATIVE BUDGET	CHICAGO, ILL.
		ACTIONS MUST BE DEVELOPED; THE ISSUER IS STILL "IN CONTROL"	
DOCTOR'S ORDERS: MAJOR SURGERY NEEDED	I "PATIENT MAY	BUDGETS MUST BE CONSERVATIVE; GAP CLOSING SHOULD BE	
		CONCENTRATED IN EARLY YEARS OF THE PLAN; TIMETABLES MUST BE SET AND	
		ACHIEVED; FREQUENT REPORTING UPDATES, AT LEAST QUARTERLY,	PUERTO RICO
		ESPECIALLY FOR CASH FLOW; AN OUTSIDE CONTROL BOARD MAY BE	
		NECESSARY	





## REBUILDING INVESTOR CONFIDENCE FOR PUERTO RICO

CLOSING COMMENTARY
ON DISCLOSURE, BOND RATINGS,
AND REBUILDING INVESTOR
CONFIDENCE IN PUERTO RICO





# Thank You LUSUK LON



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