

PUERTO RICO

TELECOM

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THE NEW FUTURE



Mr. Cleber Voelzke

General Manager, Microsoft Caribbean

Cleber Voelzke assumed the position of General Manager for Microsoft Caribbean effective on July 6, 2009 after serving for more than five years as Lead for the Small and Medium Solutions and Partners (SMS&P) for Microsoft in Brazil. His responsibilities include sales, marketing, consulting and business development in Puerto Rico with the objective leading Microsoft's profitable and sustainable growth in Puerto Rico, while building the foundation of its future market success and impact.

Cleber brings valuable experience to the Puerto Rico team in the development of solutions and services for Small and Medium Businesses, a market segment that is increasingly seeking to leverage the benefits of technology to gain competitiveness in today's business environment.

As the Brazil SMS&P LEAD since 2004, Cleber led cross-subsidiary initiatives that enabled Brazil to become the best subsidiary in the emerging large subsidiaries cluster during FY08. That same year, he was recognized with the Chairman's Award for the Latin American Region.

Cleber also led the development of a geographical expansion strategy for Brazil that drove SMS&P sustainable growth from FY05 to FY08 with 30% Compound Annual Growth Rate and increased partner reach by 70%.

Prior to joining Microsoft in 2004, Cleber was Chief Operations Officer for DATASUL, the largest Brazilian Enterprise Resource Planning (ERP) solutions vendor at the time. His previous experience includes management, sales and pre-sales positions at international companies, such as SAP, BAAN, and ITAUTEC.

Cleber began his career in 1981 as an electrical technician, obtaining a Bachelor of Computer Science from Pontificia Universidade de Católica de Campinas in 1986 and a Masters in Business Administration from the University of Sao Paulo in 1995.

Born in City, Brazil, Cleber is married to Andrea last name and has two daughters: Catharina and Betina.