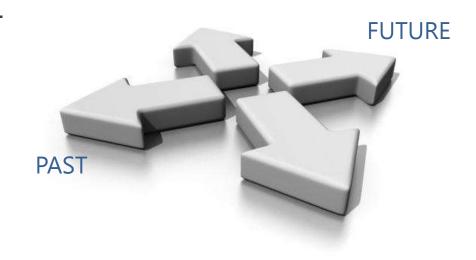


Cleber Voelzke Microsoft Puerto Rico & USVI General Manager

Roadmap For Today

What are the technology trends shaping the future – hardware, software and experiences?

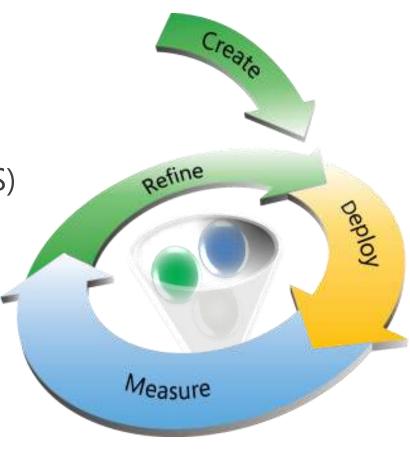
How can computing change today's life experiences; computers that become 'assistants'?



Challenges and Opportunities?

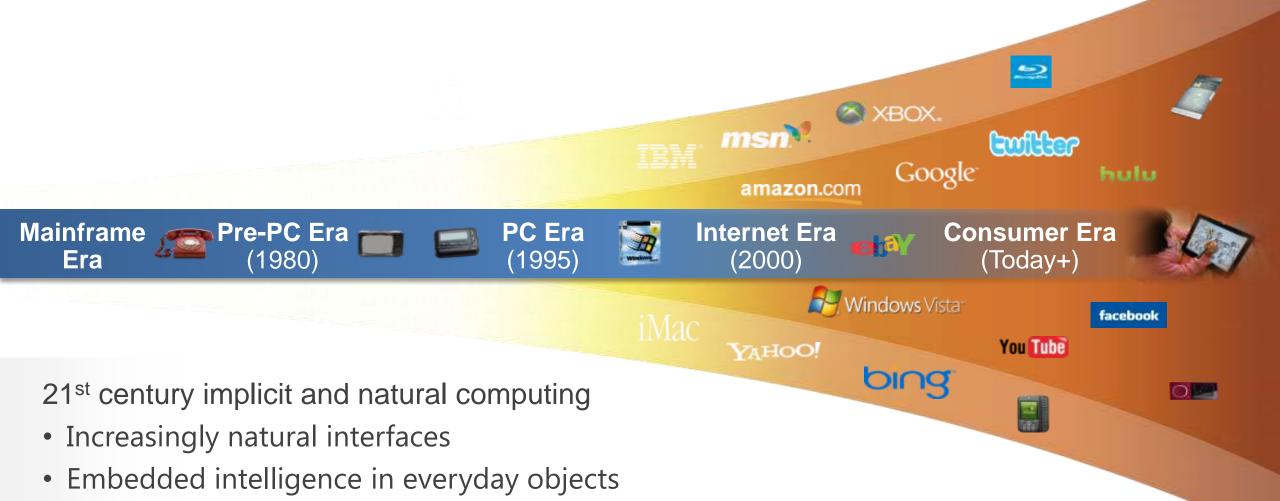
Market Current Transition

- Software plus services
 - Rapid software update cycles
 - Facebook updates twice each week
 - Recurring cost of goods and services (COGS)
 - Data centers, services ...
 - Different price point expectations
- Seamless device experiences
 - Integrated hardware/software
 - Rich, multimodal services
 - Consumerization of IT



Computing Eras: Exponential Change

Ubiquitous network access and cloud services



Disruptive Technologies and Trends

Client + Cloud New Software Models

Computing Consumerization Many Device world

The Internet of Things (IoT)
Computing everywhere

System on a Chip Designs Powerful Devices

Ubiquitous Sensors and Media Explosive Data Growth

Natural User Interfaces
Moving beyond GUIs

















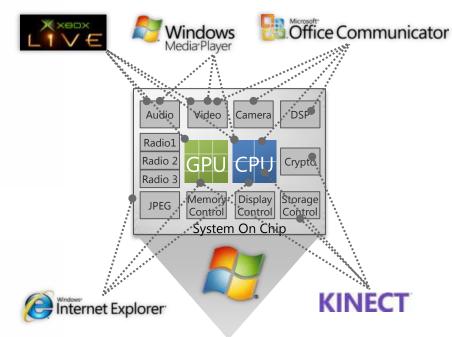


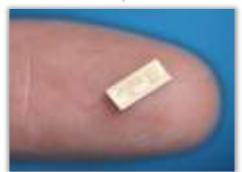


Internet of Things and Systems on a Chip

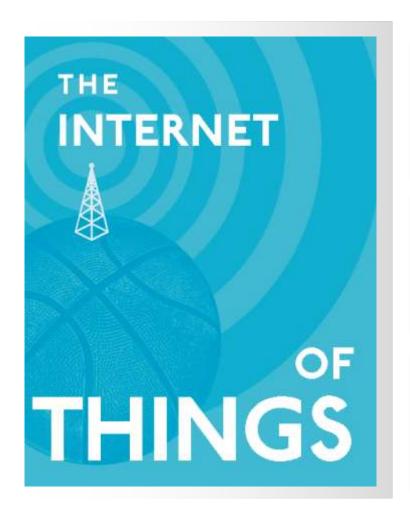
- System on a Chip (SoC): The New Motherboard
 - Core(s), memory controller, I/O
 - Function-specific accelerators
 - Graphics, communications, sensors, security

- Internet of Things (IoT)
 - Embedded intelligence in everyday objects
 - Experiences and natural user interfaces (NUIs)
 - Resource discovery, security, services, programming





More Connected Objects Than Internet Connected People ...

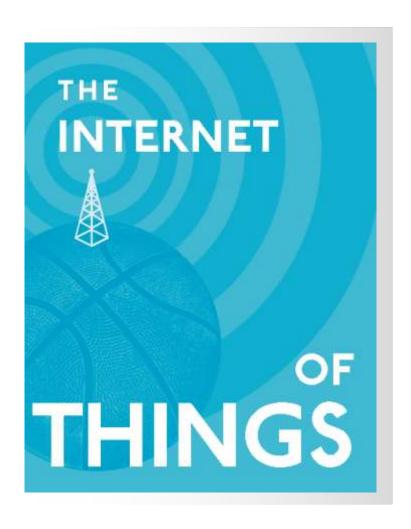


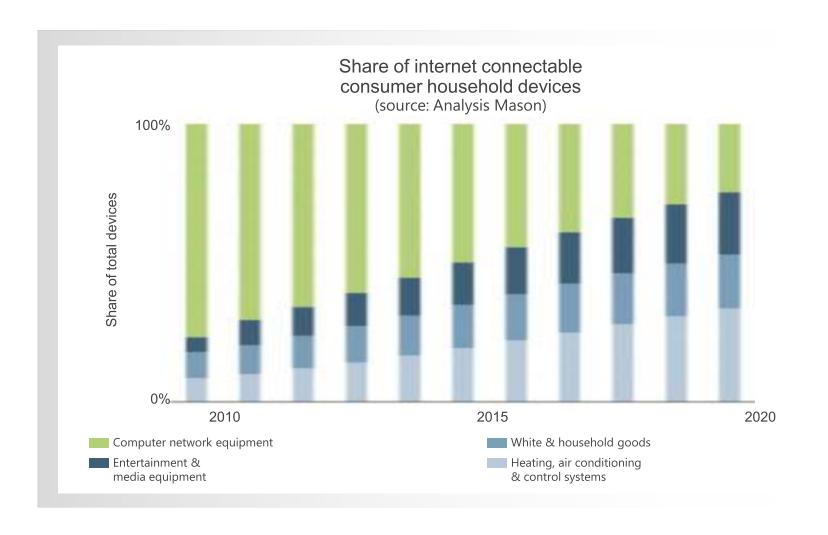
As the number of Internet users nears 02 billion globally, estimates on the number of web connected devices range from 05 billion to 35 billion

Within a decade, more than 50 billion everyday objects could be collecting data and making it available online

This has the potential to empower users with new knowledge, services

More Connected Objects Than Internet Connected People ...





Software Companies

Integrated Capabilities Are Increasingly Common

Hardware

Companies







Languages, Compilers, Operating Systems

Specialization (ASIC, GPUs, FPGAs)

Architecture (ISA) (x86, ARM, EDGE)

Microarchitecture

Chip Fabrication



Clients Create The Experiences









Fixed

Portable

Specialty

Mobile

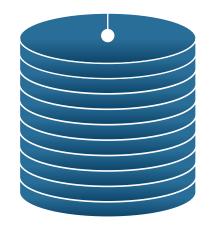


*Source: IDC, as reported in The Economist, Feb 25, 2010

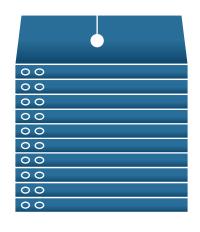
Economics of Storage

Disk Storage (per gigabyte)









Web Storage (per gigabyte)

200

Remember, ... free storage is like free puppies ...





A Transition: Computing Power + Data



As individuals, we have more computing power than the fastest supercomputers once provided to a select few

We have enough computing and enough data that when combined with the power of the cloud, new kinds of experiences can emerge



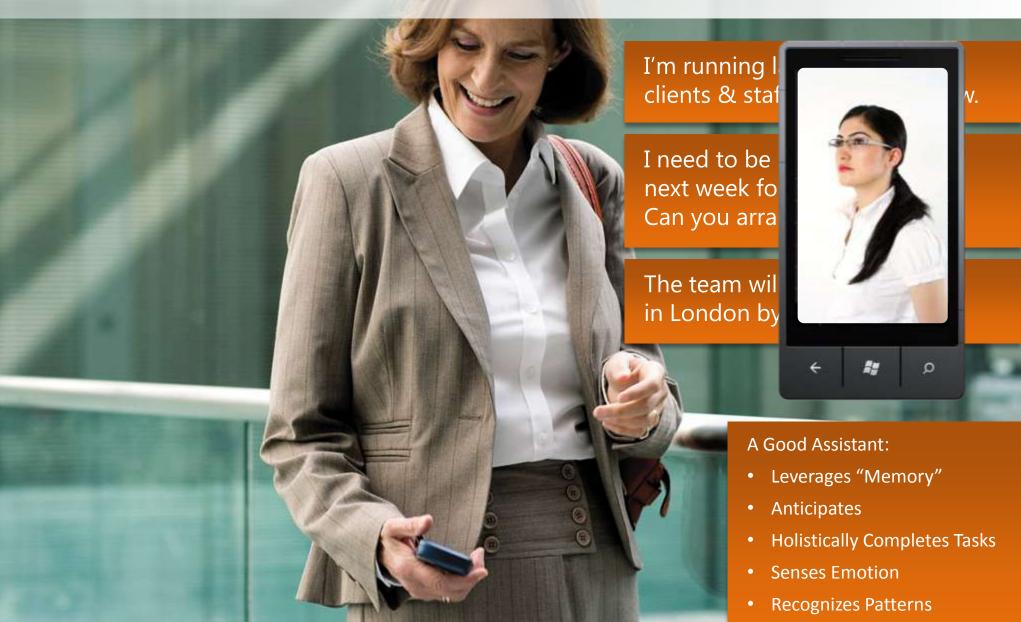
Working At Your Command Working On Your Behalf 1:52...

I'll research options, and let you know what will work.

There is only one connection that will work, but it requires you to stay an extra day.

I'll adjust your schedule, so that meetings don't conflict.

Not Everyone Can Have An Assistant...Or Can They?



Intelligent, Adaptive Routing

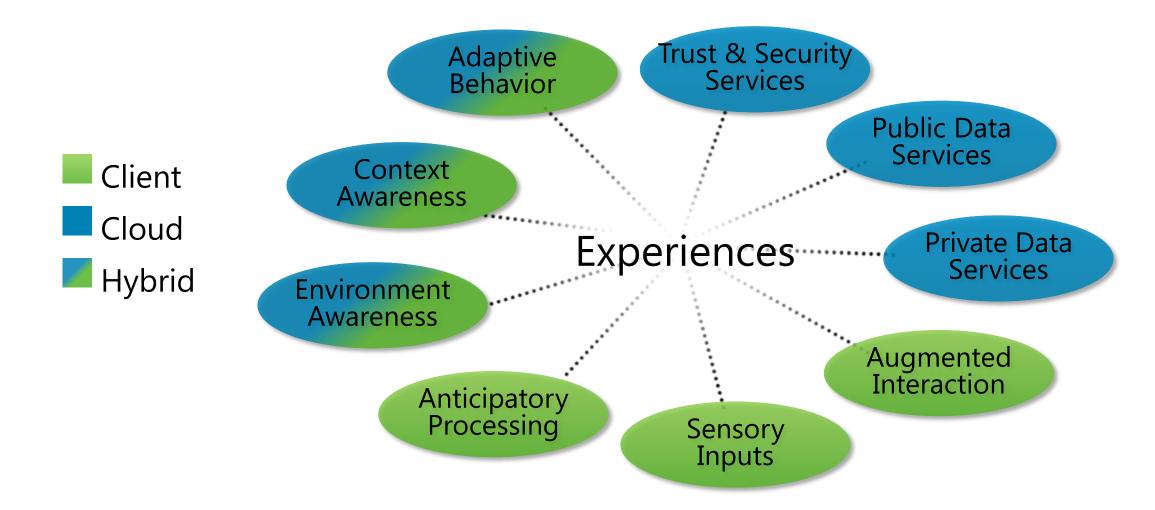








The Future of Experiences



Looking into the future



24 HOURS
UPLOADED EVERY
60 SECONDS

Video Uploads ılıılı cısco

20X - 40X OVER THE NEXT FIVE YEARS

Streaming Video Increasing Wireless Demand



Devices Proliferation*



35X 2009 LEVELS BY 2014

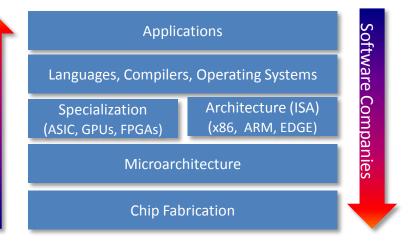
Mobile
Data Traffic**

^{*}See Ericsson Press Release, quoting its President and Chief Executive Officer Hans Vestberg, April 13, 2010, available at http://www.ericsson.com/thecompany/press/releases/2010/04/1403231

^{**.} Federal Communications Commission, Staff Technical Paper, Mobile Broadband: The Benefits of Additional Spectrum, OBI Technical Paper No. 6 (Oct. 2010).

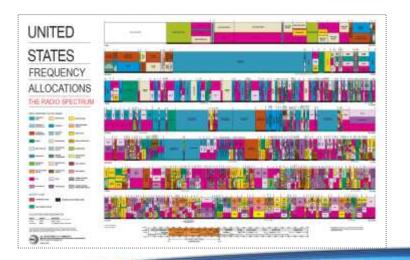
The Challenge: Data Volumes, Solutions, Devices and Spectrum

1.2 x 10²¹
New Bytes of Information in 2010*



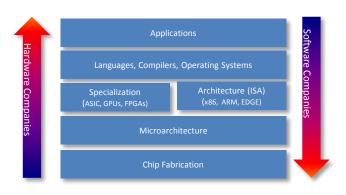
Hardware Companies



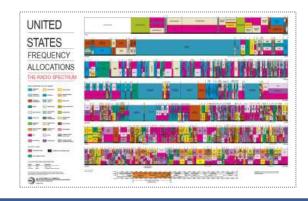


The Opportunity: Integration and better utilization















TELECOM Industry















Microsoft

Internet of Things enablement









It's in the radar???

End-to-End Perspective





















Offer New Potential Solutions

New technologies can enable more efficient approaches to information access and delivery

Allowing diverse device to communicate among one another and with rich services can **put the right information in the right hands and the right time**

Intelligent infrastructure offers
opportunities to deliver
low-cost broadband to the masses
using both *ad hoc* and planned networks

Education and workforce
Healthcare and lifestyle
Transportation and planning

New kinds of technical, economic, government and social opportunities

Environment and sustainability
Government and information
Business and markets

Increase Spectrum Utilization

Technologies that allocate spectrum at different times, locations and frequencies to enable better sharing of spectrum

Internet managed spectrum databases

Online databases or distributed allocation systems allow for more dynamic use of underutilized spectrum. Internet-managed radio networks can accommodate new uses while preserving the functions of incumbent users

Software-defined cognitive radios

New radio technologies, software-defined cognitive radios, that allow wireless systems to use disparate spectrum bands, enabling many innovative uses of wireless networks.

Wide-spectrum radios

New radio designs are emerging that can make use of any part of the wireless spectrum and often make the use of several parts of the spectrum at one time.

The same advances in computing power that "cause" the pressure on spectrum can also provide a solution...

Future Shock: Technology, Policy and Culture

- Exponential technical change creates future shock
 - Technology change outstrips social processes
- The {virtuous, sinful} cycle
 - Technological capabilities enable and constrain people, businesses and government
 - People, business and government enable and constrain technology adoption and usage



- Public and private partnerships
- More nimble policy frameworks to accommodate the new and unexpected
- Citizen awareness and engagement





Future Vision Video





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