ECONOMIC PERSPECTIVES 2012 HEALTH SECTOR

Pedro J. González, MHSA, FACHE Chairman of the Board of Directors Puerto Rico Hospital Association February 15, 2012

Year 2010:

- Health care expenditure per capita:
 - **\$2,863**
- Total health expenditure:
 - •\$10,666 millions
- Percent of GNP:
 - 16.9%

Source: Estudios Técnicos

- Sources of reimbursement:
 - >60% under government programs (Medicare and Medicaid (Mi Salud), ACAA, State Insurance Fund, other Government programs),
 - 10% uncovered population,
 - Insured population:
 - Employees,
 - Individually.

- Challenges:
 - Financial:
 - High operating costs,
 - Cash flow,
 - Access to financial sources for capital expenditure and high technology,
 - Increasing complexity of medical conditions.

- Human Resources:
 - Shortage,
 - Turnover.
- Malpractice claims,
- Marked competition.

- Trends:
 - Decreasing reimbursement for physicians, hospitals and other providers:
 - Quality-Patient Safety-Patient Satisfaction-Incentives,
 - Bundling.
 - Increase in long-term care and post acute needs.
 - Increase in ambulatory care.

- Prevention Vs. Illness.
- Information technology (EMR) (EHR).
- Increase in life expectancy: >78 years.
- Health professionals shortage.

- Mi Salud:
 - Contract models:
 - TPA,
 - Risk Contract,
 - First year experience.
 - Outcomes,
 - Financial,
 - Political.

- Outcomes:
 - Population health indicators,
 - Preventive health,
 - Quality Vs. Utilization.

- Political:
 - Insured responsibilities.
- Financial:
 - Managed care model with fee for service characteristics,
 - Substantial decrease in fees:
 - On average 20 percent less for hospitals,
 - Impact on physician fees.
 - DRG's??

- Federal Government.
- Affordable Care Act:
 - Increase in Medicaid Funds:
 - **2**011-2019
- Accountable care organizations.
- Affordable Insurance Exchange.

Medicare Advantage Program

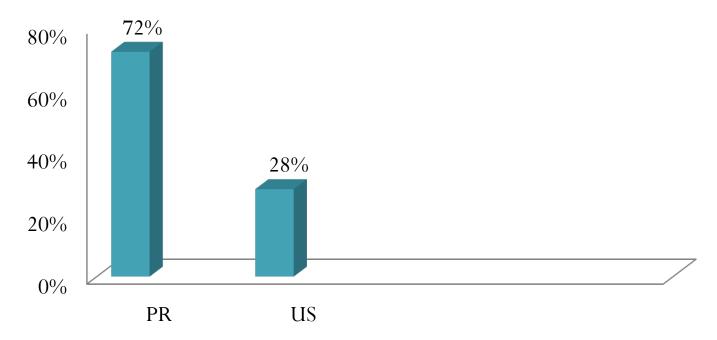
MA Membership growth in PR in the past five years: (over 150,000 + Net growth)



Selected background data and reference material.
 PR Chamber of Commerce/Health Committee, Wellness Unit, February 2012

MA Penetration Feb 2012

	Puerto Rico	us
MA	477,000	12,800,000
AB	530,000	43,000,000
AB,B or B	660,000	46,500,000



Selected background data and reference material.
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Questions?



Thank you!