

NATALIA GUZMÁN



Natalia Guzman is a Vice President at Banco Popular de Puerto Rico, managing the Bank's Community Development Financing efforts. Since joining the Bank in 2015, Mrs. Guzman's role at Popular consists in originating and underwriting multifamily loans, mostly for affordable housing projects under the Low-Income Housing Tax Credit Program, and managing Popular's first New Markets Tax Credit Allocation award. Prior to working at Banco Popular, she served as Senior Vice President at the Government Development Bank for Puerto Rico, focused on tackling the Commonwealth of Puerto Rico's fiscal challenges. Her experience also includes working as Business Development Manager for CSA Group, an engineering and consulting firm, and as principal of GC Lion Partners, a real estate investment group. Mrs. Guzman began her career in investment banking at Popular Securities, underwriting deals and

advising clients in a wide range of transactions, including real estate, public, corporate and structured finance, mergers & acquisition, and asset-backed transactions. She holds a B.A. in Economics and International Relations from Tufts University and a M.S. in Real Estate Development from Columbia University.