



**Amy Demske**  
**Director, Federal Executive Branch Strategy**  
**Bristol-Myers Squibb**

Amy leads federal policy strategy for Bristol-Myers Squibb, representing the company before the Executive Branch – including the Department of Health and Human Services and the Department of Veteran’s Affairs. She has spent her entire career working on healthcare issues – both in and out of government.

Amy began her career in the Florida House of Representatives working on Medicaid and healthcare reform issues for the House Majority Leader – developing legislation and building support for key issues. She joined the Florida Agency for Healthcare Administration as the agency’s lead lobbyist, representing Governor Lawton Chiles during his push for state healthcare reform. Amy represented the Agency before the state legislature and worked to shape legislation in support of the Administration’s agenda.

Amy worked at the Centers for Medicare & Medicaid Services and worked on an extensive Medicaid portfolio that included the development of the State Children’s Health Insurance Program, reforms to the Disproportionate Share Hospital program, demonstration projects and donations and tax issues.

After leaving CMS, Amy spent nearly 20 years representing the interests of life science companies, provider and patient groups before Congress and federal agencies. She joined Bristol-Myers Squibb in 2016.