



PUERTO RICO CONFERENCE

2012 | Revitalizing Innovation



Mr. José G. Arias

Managing Director, Investment
Banking, UBS Financial Services
Incorporated of Puerto Rico

Mr. Arias joined the Investment Banking Group in 1991. Mr. Arias has structured over \$25 billion in financings for public and private sector clients including most of the major governmental issuers such as COFINA, PREPA, PRHTA, PRIFA, PFC and others. He has also specialized in corporate debt and equity issuances for major local corporations across a variety of industries, having executed over \$4 billion of such deals. Mr. Arias has also been active in mergers and acquisitions advisory services. Prior to joining the Firm, Mr. Arias worked as Assistant to the President of Government Development Bank for Puerto Rico from 1987 to 1989. Mr. Arias received an AB (cum laude) in Economics from Harvard College in 1987 and an MBA from Harvard Business School in 1991.

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- Managing Director and Head of the Investment Banking since 1999